



**DIEBOLD NIXDORF**

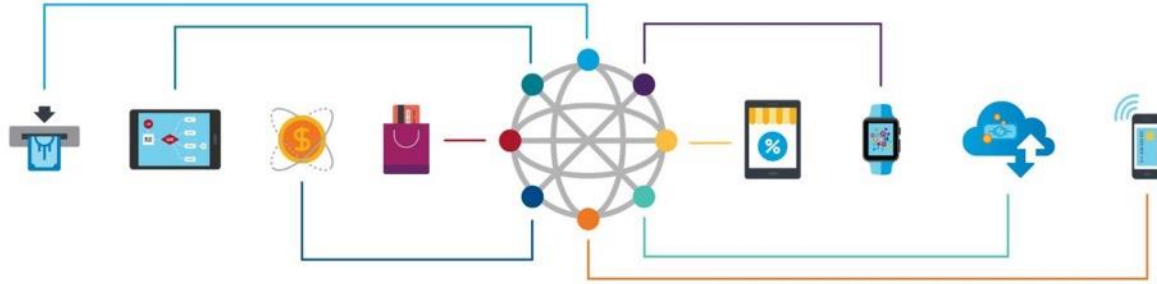
Driving Connected Commerce

**DIEBOLD**  

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**NIXDORF**

# DIEBOLD NIXDORF



A WORLD LEADER IN DRIVING **CONNECTED COMMERCE** FOR MILLIONS OF CONSUMERS EACH DAY ACROSS THE **FINANCIAL AND RETAIL INDUSTRIES.**

# OUR GLOBAL LEADERSHIP TEAM

**BLENDS AN EXPERIENCED LEADERSHIP TEAM**

**SHARES BEST PRACTICES TO ENHANCE GLOBAL AND LOCAL DELIVERY**

**STIMULATES INNOVATION**



**Jürgen Wunram**  
Chief Operating Officer



**Gerrard B. Schmid**  
President and  
Chief Executive Officer



**Christopher Chapman**  
Chief Financial Officer



**Jonathan Leiken**  
Chief Legal Officer and  
Corporate Secretary



**Patricia Lang**  
Chief People Officer



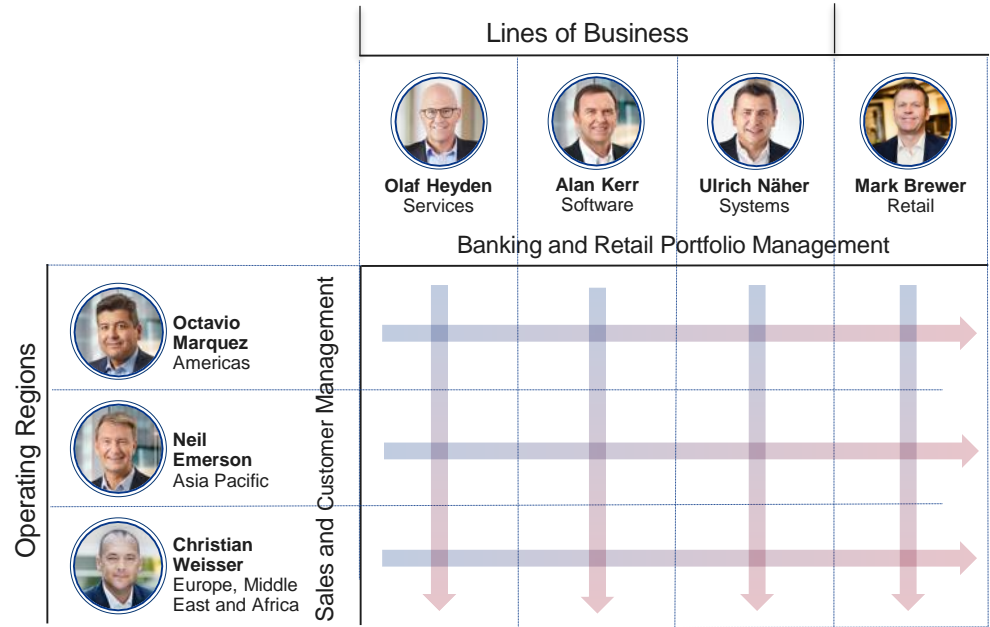
**Lisa Radigan**  
Chief Ethics and  
Compliance Officer



**Devon Watson**  
Chief Marketing Officer



**Stefan Merz**  
Senior Vice President,  
Corporate Development



# BUILDING ON A LONG TRADITION OF DELIVERING INNOVATION TO OUR CUSTOMERS

**Diebold**



**1859**  
Karl Diebold  
founds safe & lock  
company in Ohio

**1930s**  
Diebold becomes  
publicly traded  
company



**1940s**  
Eliot Ness, famed  
crime-fighter,  
became chairman of  
Diebold's board



**1966**  
Diebold presents world's  
first concept of ATM

**1989**  
First ATM with cellular  
communications

**2008**  
Introduces mobile  
banking



**2014**  
Introduces world's  
greenest ATM

**2015**  
Acquires multivendor  
software innovator **Phoenix  
Interactive Design**

**2017**  
Joins forces with  
leading mobile  
applications, **Kony, Inc.**



**2016**  
**Diebold Nixdorf  
Combination**

**Wincor Nixdorf**

**1952**  
Heinz Nixdorf  
establishes The  
Laboratory for  
Pulse Technology



**1973**  
First electronic POS  
network system  
introduced in Europe

**1987**  
Introduction of  
PC in ATMs



**1995**  
Introduction of  
cash recycling  
technology

**2001**  
Launch of PC/E  
multichannel software  
architecture and first  
WEB multivendor  
software solution



**2003**  
Introduction of  
self-checkout  
solution



**2014**  
Introduction of  
omni-channel  
retail software

**2015**  
Launch of AEVI  
cashless payment  
solutions

**2017** Introduces  
**Vynamic™** -  
software built to  
power connected  
commerce



# LEVERAGING OUR SUBSTANTIAL EXPERTISE TO BENEFIT CUSTOMERS

- EXPERIENCE
- INNOVATION
- CUSTOMER RESOURCES



Note 1) Financial results for the 12 months ended Dec 31, 2017. Employee stats as of Dec 31, 2017.

# AN EXPANDED PRESENCE, WITH EVEN STRONGER GLOBAL EXPERTISE



IN MORE THAN **130** COUNTRIES

# BECOMING A GLOBAL EMPLOYER OF CHOICE



## PROVIDING EMPLOYEES

ABUNDANT **OPPORTUNITIES** FOR PROFESSIONAL GROWTH ACROSS A GLOBAL FOOTPRINT

**EXCITING AND CHALLENGING** WORK AS AN INDUSTRY LEADER IN CONNECTED COMMERCE

MORE **RESOURCES** FOR INNOVATION AND GROWTH

INCREASED **SOCIAL AWARENESS** AND OPPORTUNITIES TO CONTRIBUTE TO OUR LOCAL COMMUNITIES

GREATER **FINANCIAL STABILITY**

# DN2020 ALIGNS THE ENTIRE COMPANY TO DELIVER \$240M OF NET SAVINGS



Diebold Nixdorf's comprehensive, **multi-year transformation program** that encompasses the actions of the entire company to drive business growth.

## THE SIX PILLARS OF DN2020



CONNECTED  
COMMERCE



SALES  
EXCELLENCE



CULTURE AND  
TALENT



FINANCIAL  
EXCELLENCE



INTEGRATION

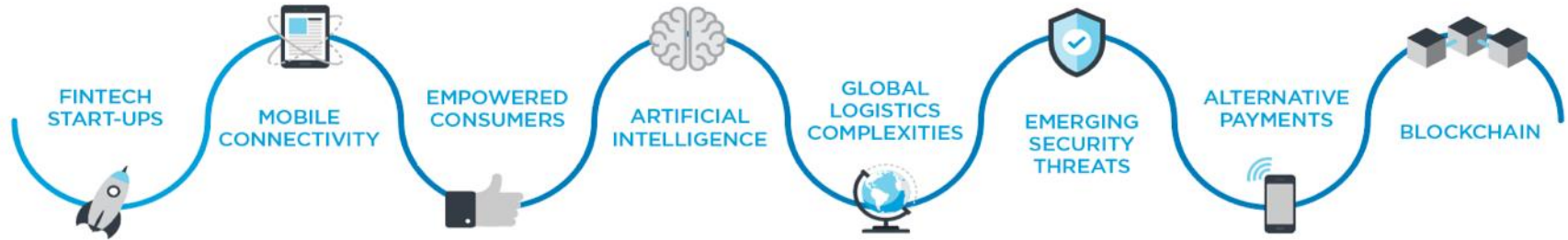


OPERATIONAL  
EXCELLENCE

**OUR FOCUS:** CUSTOMER CENTRICITY . LEADERSHIP & ALIGNMENT . SHAREHOLDER VALUE



# AS NEW HEADWINDS RESHAPE THE LANDSCAPE...



WE FOCUS ON THE TRENDS AFFECTING OUR CUSTOMERS.



# WE DEVELOP **WORLD-LEADING INNOVATIONS** FOR THE **FUTURE** OF BANKING AND RETAIL



**EXTREME ATM /  
CHECKOUT**



**BEETLE /iSCAN  
EASY EXPRESS**



**ESSENCE**



**CONNECTED  
INSIGHTS**



**TPISHOP**

OUR SOLUTIONS ARE DRIVING **CONNECTED COMMERCE**,  
BRIDGING THE PHYSICAL AND DIGITAL WORLDS OF CASH AND  
CONSUMER TRANSACTIONS **CONVENIENTLY, SECURELY AND EFFICIENTLY**

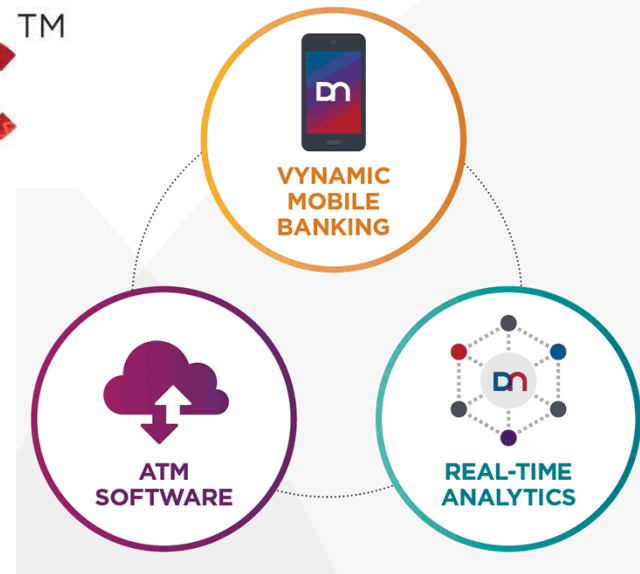
# DIEBOLD NIXDORF SOFTWARE— POWERS FINANCIAL INSTITUTIONS

- 11 OUT OF THE TOP 15 IN THE AMERICAS
- 16 OUT OF THE TOP 20 IN EMEA
- 12 OF THE TOP 20 IN ASIA

# Vynamic™

## FIRST END-TO-END CONNECTED COMMERCE SOFTWARE PORTFOLIO

GEARED TO ENABLE **SECURE TRANSACTIONS**  
ACROSS MOBILE DEVICES, ATMS, POS AND SCO  
TERMINALS, KIOSKS AND ONLINE CHANNELS.

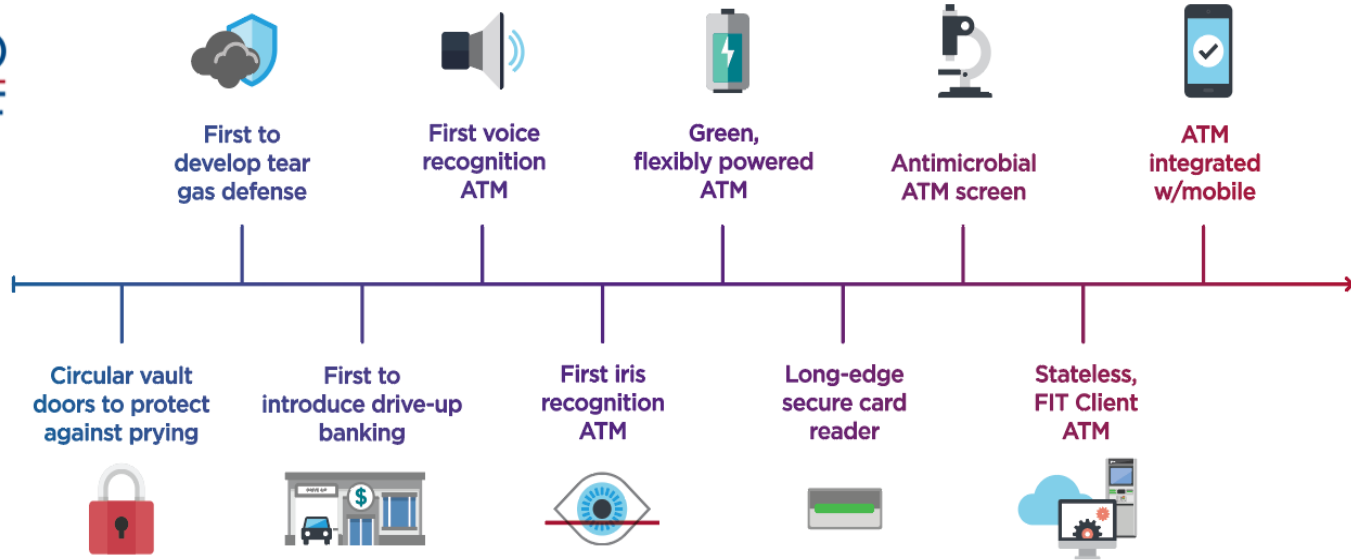


# WE LEAD THE INDUSTRY IN DELIVERING INNOVATIVE SOLUTIONS TO MEET THE DEMANDS OF CONSUMERS

**DIEBOLD  
NIXDORF**



**INDUSTRY  
FIRSTS**



## MORE. BETTER. FASTER. EASIER.

# A COMBINED COMMITMENT TO INNOVATIVE SERVICES, SOFTWARE & SYSTEMS SOLUTIONS



## SERVICES

- Maintenance Services
- Deployment and Implementation Services
- Managed Services
  - Cash Cycle Management
  - Store and Branch Modernization
- Global Service Delivery with Local Resources
- Self-Service



## SOFTWARE

- Omnichannel Banking and Retail Platform
- Marketing
- Operations/Asset Management
- Security and Monitoring
- Systems Integration



## SYSTEMS

- Banking
  - Intelligent Deposit
  - Cash Recyclers and Dispensers
  - Teller Automation
- Retail
  - Electronic Point-of-Sale
  - Automated Checkout
  - Kiosks
- Postal and Transport

RELIABLE

INNOVATIVE

SECURE

COST-EFFECTIVE

# WE ARE HELPING OUR CUSTOMERS **SHAPE THE FUTURE OF CONSUMER TRANSACTIONS.**

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An innovation partner for nearly all of the world's **top 100 financial institutions** and a majority of the **top 25 global retailers.**



THANK YOU.

DIEBOLD  
NIXDORF